

# Glenn Williams

---



Courthouse Plaza  
60 Washington Street, Suite 204  
Morristown, New Jersey 07960

Phone: (973) 200-6350

Glenn Williams is the managing partner and a co-founder of the Kaplan, Williams & Graffeo law firm. His unique and diverse experience enables him to provide comprehensive business law and real estate counseling to a range of diverse clients that include both private individuals to public companies across the entire spectrum of industry verticals. Glenn possesses a general counsel's unique perspective and experience in all phases of growing a business. His extensive resume features providing counsel and assistance with mergers & acquisitions, corporate financing, commercial agreements, business development, corporate governance and human resources. He also has extensive experience handling matters concerning technology and global communications, commercial real estate (including construction, development, investing and brokering), renewable energy, franchise law, and litigation/dispute resolution. Glenn's exuberance, passion and hands on experience provides clients with an essential trusted partner to help them achieve the next level of their success. Glenn has also led sales and business development for a commercial contracting firm where he was responsible for projects such as the Bridgewater Commons Mall, Morristown Memorial Hospital and Federal Express. Glenn currently serves as Deputy Mayor of Independence Township, New Jersey and previously served as Chairman of the Independence Township Land Use Board, President of the Great Meadows Regional Board of Education, Vice President of the Independence Township Recreation Commission and as a founding member

---

of the Seton Hall University School of Law Board of Visitors.

Law Firm Name: Kaplan, Williams & Graffeo LLC

Number of Lawyers in Firm: 1-10

County: NJ - Morris County

County 2: NJ - Essex County

County 3: NJ - Union County

Fee types you offer: Contingency, Fixed, Hourly, Pro Bono, Retainer

Payment types you offer: Cash, Check

Language Spoken: English

Last Verified 1: 0000-00-00

Last Verified - 2: 0000-00-00

Last Verified 3: 0000-00-00

Last Verified 4: 0000-00-00

Legal Work Experience: Florio Perrucci Steinhardt & Fader, LLC, Partner, 2009 –

2013, , Cushman & Wakefield, Senior Director, 2007 – 2009, , Net2Phone, Inc.,

Executive VP Business & Legal Affairs, General Counsel, and Corporate Secretary,

1998 – 2006, , , Prior to returning to private practice, Glenn served as the Executive

Vice President, General Counsel and Corporate Secretary to a global technology and

communications company where he was instrumental in growing the company,

which went public, established strategic alliances with industry notables Yahoo,

Microsoft, AT&T, AOL, LG and Cisco, and raised \$2 billion in capital in a series of

public and private transactions before successfully going private via a merger

transaction. He was responsible for the company's legal, human resources and real

estate departments. Glenn previously served as Associate General Counsel to its

affiliated parent company, a multifaceted global communications and entertainment

company, where he focused on domestic and international commercial

agreements., , Glenn has also held senior positions in commercial real estate and

has particular experience in growing franchised businesses, such as Marriott hotels,

TGI Friday's, Wendy's and Buffalo Wild Wings restaurants as in house Assistant

General Counsel and outside General Counsel, respectively, where he contributed to

the successful expansion of real estate holdings and commercial operations via

business and real estate acquisitions and development which required strategic

navigation of franchisor/franchisee, lender/borrower/investor, and landlord/tenant

relationships, as well as liquor license and corporate infrastructure issues., , Prior to

going in-house, Glenn was a business lawyer in private practice where he

represented the New Jersey Sports & Exposition Authority and Warren County

Community College as outside General Counsel. He was involved in a number of deals involving professional sports franchises Giants, Jets, Nets and Devils and sponsors Phillip Morris, Anheuser Busch and Coca-Cola, as well as the naming of Continental Airlines Arena, one of the first naming rights deals of the time, the expansion of Giants Stadium and development of the first college campus for Warren County Community College.

Law School Attended: Seton Hall University School of Law

Year Graduated: 1993

Degree, Honors: \* Editor in Chief, Journal of Sports Law, \* Awarded Sports Law

Fellowship, \* Awarded Centennial Scholarship

Free Consultation Button: 0

[Email to Friend](#)